

**Q Where does Ambit offer solar?**

**A** Ambit partnered with Sunrun to offer affordable residential solar service in California, Colorado, Connecticut, District of Columbia, Florida, Hawaii, Illinois, Maryland, Massachusetts, Nevada, New Hampshire, New Jersey, New York, Texas, Rhode Island and Vermont.

**Q Is solar right for me?**

**A** If you own your home, use a significant amount of electricity, have good credit and your roof is in good condition with high sun exposure, you should consider solar.

**Q What does it cost to go solar?**

**A** There are a number of options Customers have depending on their utility provider. These options range from lease, finance for ownership and a Power Purchase Agreement (PPA). With Sunrun's Solar Power Purchase Agreement (PPA), you pay for the electricity, not the panels. You will pay two different monthly bills, one to Sunrun for the solar PPA program and another to your electricity provider and the sum of both may even be lower. Your monthly Sunrun payment will depend on a number of factors, including the size of the system required, local installation costs, your electricity usage, rate increases, your roof's exposure to the sun, possible rebates and other factors.

**Q How much will I save with solar?**

**A** Savings vary upon location and utility market and depending on the type of service Sunrun can offer at the location. Please contact your Sunrun Solar Partner for more information regarding specific service addresses.

**Q Do solar panels add value to my home?**

**A** According to ICF International, a leading consulting firm on energy and technology, for every \$1 per year you reduce your electric bill, your home's value increases by \$20. Reducing your home's energy costs by \$1,000 could increase its value by \$20,000. The U.S. Department of Energy Efficiency and

Renewable Energy states that a solar house will sell twice as quickly as a home without solar panels.\*

**Q What happens if I sell my house or move?**

**A** No worries, Sunrun makes the process simple and hassle-free. The system and Power Purchase Agreements are fully transferrable. Sunrun has a dedicated Service Transfer Team to assist in transitioning agreements from home sellers to buyers. If you end up purchasing or financing your solar panels, you can also include them in your home sale.

**Q What happens if my panels aren't performing properly?**

**A** Sunrun guarantees the performance of your PPA program panels. If it doesn't produce as expected they will credit your account for the difference. Sunrun also insures the system so you don't have to worry about paying to maintain, repair, fix or replace anything over the life of the Power Purchase Agreement.

**Q Where do the panels go?**

**A** Sunrun creates a customized system, specific to your home, electricity needs and lifestyle so no system is exactly alike. In most cases, a custom array of panels is installed on the southernmost side of your roof for maximum sun exposure.

**Q Am I eligible for tax credits and rebates with a Power Purchase Agreement?**

**A** No. Because Sunrun owns the panels, they take advantage of any incentives and pass the savings on to you. You enjoy the savings without the hassles of filling out a lot of paperwork.

**Q Can I put solar electricity back into the grid?**

**A** It depends on the size of your solar system and your usage. Most Customers install a system which offsets some but not all of their electricity usage. For most Customers, it's possible but unlikely that you will generate more power than you consume in a given

billing cycle. However, depending on your utility, if you were to generate more power than you use, your system will transfer that electricity to the grid. Not all markets have this functionality. Please speak with your Sunrun Solar Partner for more information.

**Q What happens at the end of my agreement?**

**A** Sunrun offers three options at the end of your agreement. You may renew the agreement, purchase the equipment or have it removed at no cost.

**Q If I refer Customers to Ambit Energy and Sunrun, does it count as an Ambit Free Energy program referral?**

**A** We are not able to count solar accounts toward your Free Energy qualification of 15 Customers. A solar Customer's commodity accounts and usage will continue to be included for Free Energy calculations.

**Q How does Sunrun interact with my Home Owners Association (HOA)?**

**A** If you have an HOA, it's likely that Sunrun will need their approval to install solar panels. Sunrun will handle the HOA approvals on behalf of the homeowner but may require Customer assistance in providing documentation and signatures. However, Sunrun does not currently cover any HOA fees associated with the HOA application submission – if applicable.

**Q What's the process to get from "yes" to solar?**

**A** The process is quick and simple.

**Step 1:** Submit your request for Sunrun service through [Ambitenergy.com](https://www.ambitenergy.com) or your Consultant's personal enrollment website.

**Step 2:** Sunrun will contact you to determine your needs. They will produce a customized quote, a savings estimate, and a diagram of your home's solar design. Then you sign the agreement.

**Step 3:** Sunrun takes care of any local approvals, permitting and other requirements. Then Sunrun or an approved contractor installs your custom system.

**Step 4:** Sunrun takes care of the final inspection required in most communities.

**Step 5:** The utility company may install a new meter to connect your panels to the grid. They'll also give you a Permission to Operate that lets you know when it's okay to turn on the system.

\*A: Cite: Nevin, Rick, Christopher Bender, and Heather Gazan. "More Evidence of Rational Market Values for Home Energy Efficiency." The Appraisal Journal, 1999: 454. The U.S. Department of Energy Efficiency and Renewable Energy states that a solar house will sell twice as quickly as a home without solar panels. Cite: National Renewable Energy Laboratory, United States: U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy, 2008.

Based on estimates of what Customers who enrolled with Sunrun between January 2016 and April 2018 would have paid for energy over 20 years versus estimates of what they may pay with Sunrun over 20 years. Analysis assumes consistent energy usage, annual utility rate increases of 3.76%, and full utilization of the 30% solar investment Tax Credit by the system owner. Savings are not guaranteed and will vary based on various factors, including Sunrun product type, actual energy usage, actual system production, geography, weather, shade, and actual utility rate structures and rate increases. Contact Sunrun for a more individualized estimate.